

## MILA AND TONY'S REAL ESTATE JOURNEY UNVEILED

Newsletter of Iowa Realty Commercial



Joanne M. Stevens Real Estate Broker



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Ten13 Holding Company

Dear Esteemed Clients,

We are thrilled to share the inspiring journey of Mila and Tony Schwarz, the dynamic duo behind Ten13 Holding Company and esteemed real estate investors. Their story began in 2006 when they took their first step into the realm of real estate investment by acquiring a duplex in the vibrant community of West Des Moines, Iowa.

Fast forward to today, and Mila and Tony proudly manage a diverse portfolio of 165 doors, encompassing a spectrum of property types—ranging from single-family homes, duplexes, and townhomes to sizable complexes including a 100-plex, 41-plex, and a 13-plex.





Remarkably, their inaugural investment, that West Des Moines duplex, still stands as an integral part of their thriving portfolio.

Notably, the Schwarz's expertise spans the entire spectrum of real estate operations. From renovations to tenant relations, contractor management to meticulous financial oversight, they embody the essence of a successful real estate venture.

Their commitment to continuous improvement led them to join the Brad Sumrok Apartment Investor Mastery programs, where they are refining their knowledge of multifamily property intricacies and leveraging the collective experience of a robust ecosystem.

Looking ahead, Mila and Tony are charting a course for medium to large-sized multifamily real estate investing.

Their remarkable portfolio now boasts an impressive 840 "doors," with 154 multifamily units currently under management. Additionally, they oversee 11 single-family/duplex units and are engaged in the management of 675 units through limited partner syndications in Texas and North Carolina.

Their strategic focus includes:

## **Syndication Expertise:**

Nurturing relationships with financial partners to facilitate the acquisition of multimillion dollar properties through syndication.

**Team Expansion:** Growing their team of experts and resources to enhance value for properties, tenants, and investors alike.

## **Tailored Business Plans:**

Crafting and executing customized business plans for each complex or portfolio they manage.

Best wishes, Joanne M. Stevens and Dan Dempsey