

# MEET OUR NEW TEAM

## YOUR EXPERTS IN MULTIFAMILY INVESTMENT PROPERTIES

Weekly newsletter of Iowa Realty Commercial



Joanne M. Stevens  
Real Estate Broker



Dan Dempsey  
Real Estate Broker

## INTRODUCING DAN DEMPSEY OF NAI IOWA REALTY COMMERCIAL

Dear Esteemed Clients,

We are thrilled to highlight Dan Dempsey, who has been an integral part of NAI Iowa Realty Commercial for the past two years. His area of focus is in investment properties with expertise in multifamily properties. Being a real estate investor himself, Dan enjoys working with investor clients to help determine and meet their real estate needs both now and as their portfolio grows.

Dan was born and raised in the Des Moines area and graduated from Iowa State University. He served in the Marine Corps for the better part of a decade and is a decorated combat veteran. His favorite assignment was being a Tank Platoon Commander. After the Marine Corps, he served the local community as a Law Enforcement Officer and member of the Metro STAR Unit. Although Dan is an Iowa State University Alum, he still finds time to cheer for the Hawkeyes during football season.

Please reach out to Dan with any real estate questions you might have.

Thank you.



## THE POWER OF TEAMWORK IN REAL ESTATE INVESTING

In the dynamic realm of real estate investing, the power of teamwork emerges as a driving force behind sustained success. Investors, realtors, and industry professionals are increasingly recognizing the manifold advantages of collaborative approaches, creating a landscape where collective efforts yield exceptional results.

### Strategic Partnerships:

Forming strategic partnerships within the real estate community opens avenues for shared expertise and resources. Investors collaborating with realtors and fellow investors can harness collective insights, expanding their perspectives and identifying opportunities that might have been overlooked individually.

### Accelerated Learning and Growth

Teamwork accelerates the learning curve for investors entering the real estate arena.

Collaborating with experienced professionals provides access to valuable knowledge, allowing investors to navigate complexities, mitigate risks, and optimize their strategies for long-term success.

### Synergy in Deal Sourcing

Pooling resources and networks among team members enhances deal sourcing capabilities. Whether it's identifying off-market opportunities or navigating competitive markets, a collaborative approach amplifies the chances of securing lucrative deals and maximizing returns.

### Diverse Skill Sets

Teams bring together individuals with diverse skill sets, creating a complementary blend of talents. Investors specializing in finance, realtors excelling in market trends, and experts in property management collectively contribute to a well-rounded team capable of addressing multifaceted aspects of real estate investments.

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Unlock the door to unparalleled success in real estate investing by embracing the collaborative spirit.”



Shared Risk Management

In a collaborative environment, risk management becomes a shared responsibility. Diversifying investments and sharing insights on potential challenges allow team members to collectively navigate uncertainties, fostering resilience and adaptability in the face of market fluctuations.

Access to Exclusive Opportunities

Teamwork often opens doors to exclusive opportunities that might be challenging to access individually. Collaborative networks provide access to off-market listings, pre-market insights, and exclusive partnerships, offering a competitive edge in the ever-evolving real estate landscape.

As the real estate industry continues to evolve, embracing the ethos of teamwork emerges as a strategic imperative for investors seeking enduring success. The collaborative synergy between investors, realtors, and industry professionals not only enriches the investing experience but also propels the entire team towards greater heights of achievement in the dynamic world of real estate.

Best wishes,
Joanne M. Stevens and Dan Dempsey

CONFIDENTIAL Market Evaluation of your property

Contact us for a FREE

WHAT IS YOUR PARK WORTH?

I am always happy to do a FREE, NO OBLIGATION, Real Estate Review for your park(s). You ought to know today's market value of your real estate investments.

If this is something you would like, simply give me a call at 319-378-6786, email me at joannestevens@iowarealty.com, or visit http://joannemstevens.com/

Joanne Stevens is a specialist in listing and selling mobile home parks and manufactured housing communities throughout the U.S. With her 20 plus years of experience in developing, zoning, owning, retailing, managing, turning around and brokering parks, she can maximize your sale price.